

**Dr. Robert F. van Brederode**  
XXXXXXXXXXXXXXXXXXXXXXXXXXXX  
**Woodbury, CT 06798**  
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## EDUCATION

**University of Amsterdam**, the Netherlands, Doctorate of Law (Equivakent Ph.D.), 1993  
**Training Institute of the Netherlands Inland Revenue Service**, Postgraduate training (equivalent LLM) in Tax Law (1988)  
**Utrecht University Law School**, the Netherlands, Masters curriculum (equivalent J.D.) in Dutch Law, (1985)

## PROFESSIONAL EXPERIENCE

**United Technologies Corporation**, Tax Counsel (October 2008- present)

Advise on taxation aspects in relation to international contracts and supply chain structuring. Consult senior tax management on structuring an in-house VAT department and provide support and expertise to the indirect tax function of UTC's global operations and training the in-house consultants.

**International VAT Consultants**, Partner (July 2001– present)

As a member of a global network of independent VAT advisors, responsible for marketing our network services on the US market. Advising US companies in respect of their global VAT and other indirect tax issues, including management of multi-jurisdictional VAT planning engagements.

**KPMG, European VAT & Customs Services, NY**, Managing Director, (July 1999- July 2001)

Responsible for creating a new services practice to advise U.S. clients doing or planning to do business in Europe. Developing and executing business and marketing plans, recruiting European tax professionals from outside the firm, handling immigration requirements, business development, and advising clients. Initiating the development of a services portfolio, marketing materials, slide show presentations, and inter firm relationships.

Brought the practice to a position in which it could effectively operate within KPMG-US, and from which point it could further develop and evolve.

**PricewaterhouseCoopers (PwC)**, the Netherlands, Partner ( July 1996 - 1999)

Responsible for the overall management of the Indirect Tax Practice, a division of 75 professionals and partners, as well as 15 support staff, including budget & financial goal setting, business & marketing plans, recruitment, evaluation of partners, professionals and support staff, quality control, practice development, strategic planning, etc.

Provide advice to multinational clients on tax issues and representing them before the tax authorities, negotiating complex tax rulings as well as before the Courts (litigation).

Within Tax and Legal Services (TLS) of PwC, appointed as the EMEA<sup>1</sup> Leader for both the Healthcare and Education Industries, an assignment that primarily entailed initiating and managing cross-border cooperation between the member firms as well as cross-border business development.

Tripled turnover and profits in three years and successfully integrated the indirect tax practices of PW and C&L, without loss of staff, when they merged in 1998.

**Ernst & Young (1990-1996)**

Director of European VAT & Customs Desk, New York;

Senior Tax Manager, Ernst & Young, the Netherlands

Teamleader, responsible for service delivery and practice building.

**Netherlands Inland Revenue Service, Senior Officer (1986-1990)**

Representing the Service in negotiations with taxpayers and before the Courts (litigation), and responsible for tax assessments and ruling policy.

**PROFESSIONAL QUALIFICATIONS**

**National Tax Association**, member (Since 2009)

**International VAT Monitor**, correspondent (Since 2007)

**The Journal of International Taxation**, Board of Advisors (Since 1995)

**Netherlands Order of Tax Lawyers**, member (1990-2002)

**Confédération Fiscale Européen** (the European Federation of Tax Lawyers and Consultants associations), Member VAT Committee (1996-1999)

**ACADEMIC & TEACHING EXPERIENCE**

**New York University, Law School**, Graduate Tax Program, Adjunct Professor of Law, teaching a course on Value Added Tax, Tax Policy and Practice. (since 2008)

**Erasmus University**, Rotterdam, the Netherlands, (Full) Professor of Tax Law, Department of Economics (1996-1999)

**Maastricht University**, the Netherlands, Lecturer, Law School (1993-1996)

**Training course** for Indonesian tax officers sponsored by the Netherlands government, Principle Instructor (1990-1991)

**Presentations and seminars** in Europe and the USA for audiences varying in number from 20 to 500. See Appendix for a selection.

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<sup>1</sup> Europe, Middle-East and Africa

## MANAGEMENT EXPERIENCE

Extensive start-up and early stage experience

Strategic planning

Developing business and marketing plans

Human resources experience: selecting, interviewing, hiring, evaluating, and disciplining staff

Strong sales, business development and fund raising skills

Experienced negotiator

Board level communication skills

P&L responsibilities; strong understanding of financials

## LANGUAGE SKILLS

Dutch (native), English (near native), German (fluent), French (working knowledge), and Bahasa Indonesia (basic knowledge).

## MULTI-CULTURAL EXPERIENCE

Being an expatriate from Europe myself, living and working in the U.S. for a total of 12 years, is without saying a most comprehensive multi-cultural experience. Moreover, as a tax professional, I worked most extensively for multinational clients on pan-European projects. As a result, I had to cooperate with tax professionals from different European countries (e.g., Austria, Belgium, Luxemburg, France, Germany, Spain, Portugal, Italy, UK, Ireland, Scandinavia, Switzerland, Poland, Russia, and the Czech Republic), and different cultural and business backgrounds. In addition, as EMEA Leader for the Healthcare and Education Industries for PwC, I steered a team of country leaders with diverse cultural, business and ethnic backgrounds. Since I worked for multinational companies such as ING-group, ABN-AMRO Bank, Zurich Insurance, Winterthur Insurance, Xerox, NIKE, IBM, Compaq, Dell Computers, Sony, Kikkoman, Fujitsu, Football club Ajax, and Boeing Corporation, to name a few, the clients had various (business) cultural backgrounds as well.

Last, but not least, I have a strong interest in other cultures, demonstrated by several senior courses I took at Utrecht University while studying law in Comparative Religion, Eastern Philosophy, Oriental Art & Architecture and Social Anthropology.